

Message Text

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13

ACTION COME-00

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FM AMEMBASSY SEOUL

TO SECSTATE WASHEDC 980

C O N F I D E N T I A L SEOUL 7539

E. O. 11652: GDS

TAGS: BMEP KS

SUBJECT: KOREAN PORT STUDIES

REF: STATE 219597

FOR COMMERCE

BEGIN UNCLASSIFIED

1. ROKG IS CURRENTLY NEGOTIATING FOR CONSULTING SERVICES FOR TWO ADDITIONAL STUDIES RELATING TO PORT DEVELOPMENT AND MANAGEMENT.
2. THE SECOND STAGE DEVELOPMENT STUDY IS FOLLOW-ON TO THE LYON SURVEY OF FORTH PORTS. THE SHORT LIST INCLUDES TRANS-ASIA, DMJM, LYON AND KAISER ENGRS FROM US PLUS ONE FRENCH AND ONE DANISH FIRM.
3. THE NATIONAL PORT MANGEMENT STUDY IS TO DEVELOP THE MANAGEMENT AND OPERATION PLAN FOR NATIONAL PORT OPERATION. THE SHORT LIST INCLUDES BOOZ, ALLEN HAMILTON, AND TOUCHE ROSS OF US PLUS ONE EACH FROM UK, NETHERLANDS AND AUSTRALIA.
4. WE ARE ADVISED BOTH LISTS WERE APPROVED BY IBRD AND ROKG HOPES TO HAVE FIRM CONTRACTS BY JANUARY 1974 FOR PORT DEVELOPMENT STUDY AND BY APRIL 1974 FOR MANAGEMENT STUDY.

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5. FYI. WE HAVE BEEN RELIABLY INFORMED THAT AN
AIRWAYS ENGINEERING AFFILIATE, JAMES C. BUCKLEY
INC., WHICH WAS INTERESTED IN COMPETING FOR THIS
CONTRACT IS ALSO REPRESENTED BY MIRYUNG MOOLSAN.
EMBASSY WOULD DISCOURAGE BOOZ,
ALLEN AND HAMILTON FROM USING SERVICES OF PARK TONG
SUN IN ATTEMPTING TO LAND THIS CONTRACT AND
WOULD POINT OUT MIRYUNG'S ALLEGED INFLUENCE DID
NOT HELP BUCKLEY IN THIS CASE OR AIRWAYS
ENGINEERING IN THE KIMPO AIRPORT PROJECT. END
FYI AND CONFIDENTIAL.
HABIB

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NNN

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